

### CANADA'S ULTIMATE WINNING SPONSORSHIP OPPORTUNITY

RGC SPORTS DELIVERS A UNIQUE MARKETING PLATFORM IN THE WORLD OF CANADIAN MOTORSPORTS

AS A **TSN MEDIA AGENCY** WITH THE ABILITY TO BUILD OFFICIAL NASCAR RIGHTS INTO OUR PARTNERSHIPS, AN **RGC SPORTS** SPONSORSHIP CAN AMPLIFY YOUR BRAND IN A WAY NO OTHER RACE TEAM CAN

NOT ONLY CAN YOU INCREASE YOUR BRAND VISIBILITY WITH AN ON-CAR SPONSORSHIP, BUT YOU CAN ENJOY COORDINATED TV ADVERTISING ON *TSN* AND FORGE A HIGHLY VALUABLE "OFFICIAL PARTNERSHIP" WITH NASCAR

RGC SPORTS IS THE ONLY NASCAR TEAM IN CANADA THAT OFFERS SUCH A ROBUST SPONSORSHIP PLATFORM



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#### **NASCAR** STANDS FOR SUCCESS

NASCAR HAS A HUGE CANADIAN FAN-BASE WHO ARE PASSIONATE ABOUT THE SPORT AND ARE A HIGHLY DESIRABLE DEMOGRAPHIC



9 MILLION CANADIAN FANS



CORE FANS' AVERAGE AGE 36 & AVERAGE INCOME \$81,000



60% MALE, 40% FEMALE



HIGHER AVERAGE INCOME THAN NON-FANS



MORE LIKELY TO OWN THEIR HOME THAN NON-FANS



LIVE ACTIVE LIFESTYLES

SOURCE: FELDMAN & ASSOCIATES RESEARCH LAB





# THE MOST BRAND-LOYAL FANS IN CANADA'S SPORTS LANDSCAPE

NASCAR PINTY'S SERIES FANS ARE INCREDIBLY BRAND-LOYAL TO TEAM AND SERIES SPONSORS



73% BELIEVE NASCAR SPONSORSHIP IS POSITIVE



61% GO OUT OF THEIR WAY TO PURCHASE SPONSOR PRODUCTS



92% UNDERSTAND THEIR FAVOURITE DRIVERS CAN'T COMPETE WITHOUT CORPORATE SPONSORSHIP



67% SUPPORT NASCAR SPONSORS MORE THAN SPONSORS OF OTHER SPORTS

**SOURCE:** FELDMAN & ASSOCIATES RESEARCH LAB

RGC



### NASCAR ON TSN: A TIME-PROVEN PARTNERSHIP

TSN IS THE CANADIAN HOME TO THE IMMENSELY POPULAR NASCAR PINTY'S SERIES, NASCAR CUP SERIES AND NASCAR XFINITY SERIES WITH OVER 400 HOURS OF NASCAR PROGRAMMING ACROSS A 10-MONTH SEASON, NASCAR ON TSN (AND THE FRENCH-LANGUAGE ARM RDS) DELIVER:



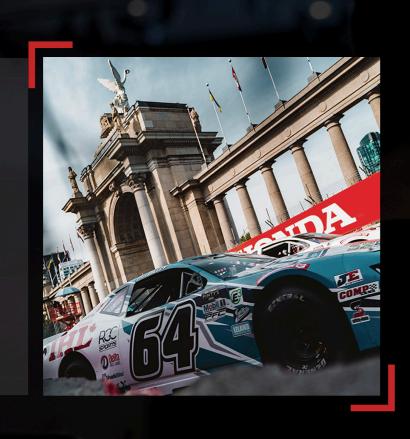
1.1 MILLION AVERAGE WEEKLY REACH



9.7 MILLION ANNUAL REACH

THE NASCAR PINTY'S SERIES DELIVERS AN AVERAGE
VIEWERSHIP OF 114,000 VIEWERS PER BROADCAST,
PLUS ANOTHER 56,000 AMERICAN VIEWERS ON MAY TV





#### HIGH VALUE **SMILES**

BASED ON A STUDY OF ON-CAMERA AND IN-FOCUS RACE CAR
BRANDING, BROADCAST ANNOUNCER MENTIONS, AND DRIVER AND
TEAM APPAREL BRANDING, A SPONSOR OF A TOP-FIVE CAR IN THE
NASCAR PINTY'S SERIES ENJOYS

\$812,890

SPONSORSHIP VALUE

**SOURCE:** FELDMAN & ASSOCIATES TELEVISION EXPOSURE STUDY



RGC SPORTS CAN DELIVER A TARGETED
ACTIVATION PLATFORM TO CATER TO BOTH
B2C TO B2B STRATEGIES

HOSTING AT NASCAR EVENTS FOR CLIENTS,
VENDORS, EMPLOYEES AND GUESTS
INCLUDING DRIVER MEET AND GREETS
(CANADA & USA)

- TRACKSIDE ACTIVATIONS TO INTERACT
   IN-PERSON WITH NASCAR FANS
- CAR AND DRIVER APPEARANCES AT

  CORPORATE EVENTS OR RETAIL LOCATIONS
- EVENT NAMING RIGHTS AND SPECIAL ACCESS
- SOCIAL AND DIGITAL MEDIA
- UNIQUE CONTENT-CREATION OPPORTUNITIES



# A ROBUST ACTIVATION PLATFORM



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PROPERTY | RATING

### 2022 SEASON AVERAGE | 114,000

NHL-OTTAWA SENATORS 106,000

UFC | 93,000

SPORTSCENTRE 90,000

THAT'S HOCKEY 174,000

NBA NON-RAPTORS | 59,000

RUGBY WORLD CUP | 56,000

NCAA FOOTBALL REGULAR SEASON | 52,000

MLS | 46,000

TENNIS ATP | 23,000



PROPERTY COMPARISON

#### 2023 NASCAR PINTY'S SERIES SCHEDULE

#### **MAY 13**

- SUNSET SPEEDWAY, INNISFIL, ON MAY 21
- CANADIAN TIRE MOTORSPORT PARK, BOWMANVILLE, ON JUNE 10
- AUTODROME CHAUDIÈRE, VALLÉE-JONCTION, QC JUNE 24
- EASTBOUND INTERNATIONAL SPEEDWAY, AVONDALE, NL JULY 14
- TORONTO INDY, TORONTO, ON
- JULY 22
- EDMONTON INTERNATIONAL RACEWAY, WETASKIWIN, AB JULY 26
- WYANT G –ROUP RACEWAY, SASKATOON, SK AUGUST 6
- GP3R, TROIS RIVIÈRES, QC
- AUGUST 14/15 (Monday/Tuesday Double-Header)
- OSHWEKEN SPEEDWAY, OSHWEKEN, ON

AUGUST 26

- ICAR, MIRABEL, QC

SEPTEMBER 3

- CANADIAN TIRE MOTORSPORT PARK, BOWMANVILLE, ON SEPTEMBER 24
- DELAWARE SPEEDWAY, DELAWARE, ON

NOTE: THE 2024 SCHEDULE IS NOT CONFIRMED BY NASCAR AT THIS TIME. THE ABOVE 2023 SCHEDULE IS RE[RESENTATIVE OF 2024



